

PRESS RELEASE

For publication: March 14, 2019
08.00 hrs

Annex 5

PERCENTAGE SALES CHANGE ATTRIBUTION

Explanation by geographic area
2018 vs 2017

Area	Volume	Currency	Acquisitions/ divestments	Total
Europe	4	3	15	22
North America	8	0	-1	7
Latin America	7	-8	0	-1
Asia	7	1	0	8
Australia	6	-2	11	15
Total	6	1	6	13

PERCENTAGE SALES CHANGE ATTRIBUTION

Explanation by geographic area
Q4 2018 vs Q4 2017

Area	Volume	Currency	Acquisitions/ divestments	Total
Europe	4	-3	6	7
North America	4	0	-1	3
Latin America	6	-12	0	-6
Asia	13	-2	0	11
Australia	4	-4	7	7
Total	4	-2	2	4