

PRESS RELEASE

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Annex 5

PERCENTAGE SALES CHANGE ATTRIBUTION

Explanation by geographic area

First nine months 2018 vs first nine months 2017

Area	Volume	Currency	Acquisitions/ divestments	Total
Europe	4	6	19	29
North America	9	0	-1	8
Latin America	8	-6	0	2
Asia	5	2	0	7
Australia	7	-1	12	18
Total	7	2	7	16

PERCENTAGE SALES CHANGE ATTRIBUTION

Explanation by geographic area

Q3 2018 vs Q3 2017

Area	Volume	Currency	Acquisitions/ divestments	Total
Europe	7	0	3	10
North America	14	0	-1	13
Latin America	3	-13	0	-10
Asia	3	0	0	3
Australia	5	-9	36	32
Total	10	-1	2	11