

Hunter Douglas Results Nine Months 2006

**Bathurst, November 7, 2006** - Hunter Douglas, the world market leader in window coverings, Lumin遮光 and a major manufacturer of architectural products (Lumin遮光), reports its results for the first nine months of 2006:

- **Sales:** 11.0% higher to EUR 1,071 million, compared with EUR 968 million in the first nine months of 2005.
- **Income from Operations:** 11.1% higher to EUR 165.1 million, compared with EUR 155.5 million in the first nine months of 2005.
- **Net Profit from Operations:** 30.2% higher to EUR 153.4 million, compared with EUR 117.8 million in the first nine months of 2005.
- **Net Profit Investment Portfolio:** EUR 2.2 million, compared with EUR 12.2 million in the first nine months of 2005.
- **Total Net Profit:** 30.2% higher to EUR 165.1 million, compared with EUR 167.7 million in the first nine months of 2005.

**Sales** were EUR 1,071 million, 11.0% higher than EUR 968 million in the first nine months of 2005. The sales increase reflects a 5.0% volume increase, a 4.0% increase from acquisitions and 1.0% positive currency impact. All geographic areas had higher sales except Asia.

North America increased by 6% of sales, Europe 30%, Latin America 3%, Asia 0% and Australia 4%. Relative Contributions were 66% and Architectural and Other Products were 12% of sales.

**Income from Operations** was EUR 165.1 million, 11.1% higher than EUR 155.5 million in the first nine months of 2005. In total Europe, Income from Operations was higher in all areas, except in North America where it was flat and Asia which had lower results.

**Profit from Operations** was EUR 153.4 million, 30.2% higher than EUR 117.8 million in the first nine months of 2005. In total Europe, Net Profit from Operations was higher in all areas, except in North America where it was flat and Asia which had lower results.

**Net Profit Investment Portfolio** was EUR 2.2 million (after deduction of imputed interest and expenses) compared with EUR 12.2 million in the first nine months of 2005. The investment portfolio had a net value on September 30, 2006 of EUR 550 million compared with EUR 375 million at the end of December 2005. The Portfolio's value is USD before imputed interest and expenses and 0.7%. Management of these assets is delegated to a solely diversified range of independent managers.

**Total Net Profit** was EUR 165.1 million, 30.2% higher than EUR 167.7 million in the first nine months of 2005. Net profit per average outstanding common share was EUR 4.33 compared with EUR 3.97 in the first nine months of 2005, adjusted for stock dividends.

**Capital expenditures** were EUR 54 million compared with EUR 50 million in the first nine months of 2005, while depreciation was EUR 41 million, compared with EUR 40 million in the first nine months of 2005. For the full year capital expenditures are expected to be approximately EUR 60 million.

**Shareholder's equity** was EUR 1,223 million, up from EUR 1,188 million at the end of 2005.

**Third Quarter 2006**

**Q3 Sales** were EUR 325 million, 6.0% higher than EUR 455 million in the same period of 2005. The increase reflects a 3.0% volume increase, a 3.0% contribution from acquisitions and a negative currency impact of 1.0%. In total Europe third quarter sales were higher in all areas, except in Asia, where they were lower.

**Q3 Income from Operations** was EUR 75.2 million, 0.4% higher than EUR 74.9 million in the third quarter of 2005. In total Europe third quarter profit was higher in all areas, except in North America and Asia where the Operating results were lower.

**Q3 Total Net Profit from Operations** in the third quarter was EUR 63.6 million, 36.1% higher than EUR 52.6 million in the same period in 2005. In total Europe third quarter profit was higher in all areas, except in North America where it was flat and Asia which had lower results.

**Q3 Net Profit Investment Portfolio** was EUR 5.0 million (after deduction of imputed interest and expenses) compared with EUR 18.8 million in the third quarter of 2005. The Portfolio's value is USD in the third quarter of 2005 (before imputed interest and expenses) was 2.1%, compared with 4.7% in the third quarter of 2005.

**Q3 Total Net Profit** was EUR 68.6 million, down 6.4% from EUR 75.1 million in the same period of 2005. Net profit per average common share was EUR 1.64 compared with EUR 1.80 in the third quarter of 2005, adjusted for stock dividends.

**Sales by Region for nine months 2006**

**Europe**  
Sales in Europe increased by 12% to EUR 597 million. The sales increase reflects 0% volume increase and 0% contribution from acquisitions.

**North America**  
North America sales increased by 11% to EUR 759 million reflecting a 2% volume increase, 10% positive currency impact and 0% contribution from acquisitions. In USD, sales increased by 9% to USD 945 million.

**Latin America**  
Latin America sales were EUR 84 million, 33% higher than in the same period last year. The sales increase reflects 27% volume increase and 0% positive currency impact.

**Asia**  
Asia sales were EUR 76 million, 4% lower than in the same period of 2005. This is the result of 0% volume increase and 0% positive currency impact.

**Australia**  
Australian sales were EUR 62 million, 15% higher than in the same period last year. The sales increase reflects 0% volume increase and 15% contribution from acquisitions.

**Details**  
Hunter Douglas remains optimistic about the operating results for the remainder of 2006 in view of the strong position of its products, distribution and finances.

**Further Hunter Douglas**  
Hunter Douglas is the world market leader in window coverings and a major manufacturer of architectural products. The Company has its head office in Bathurst, The Netherlands, and a manufacturing office in Germany, Lohndorf. The Group is comprised of five companies with 65 manufacturing and 86 assembly operations in more than 100 countries. Hunter Douglas employs about 13,000 people and had sales in 2005 of EUR 1,050 million.

The common shares of Hunter Douglas N.V. are traded on Euronext and the Deutsche Börse.

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A consolidated Statement of Income for the first nine months and the third quarter (Items 1-4), Balance Sheet (Items 5), and Cash Flow (Items 6) are presented by geographic region for the first nine months and the third quarter 2006 (Items 7-9) and 2005 (Items 10-12).

- [CONSOLIDATED STATEMENT OF INCOME \(Items 1\)](#)
- [CONSOLIDATED STATEMENT OF INCOME \(Items 2\)](#)
- [CONSOLIDATED BALANCE SHEET \(Items 5\)](#)
- [CONSOLIDATED CASH FLOW STATEMENT \(Items 6\)](#)