

**PRESS RELEASE**

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Annex 5

PERCENTAGE SALES CHANGE ATTRIBUTION  
Explanation by geographic area  
First nine months 2019 vs first nine months 2018

Area	Volume	Currency	Acquisitions	Divestments	Total
Europe	4	-6	5	-6	-3
North America	-2	0	0	-2	-4
Latin America	8	-11	0	0	-3
Asia	-11	-3	0	0	-14
Australia	4	-8	22	0	18
<b>Total</b>	<b>0</b>	<b>-3</b>	<b>3</b>	<b>-4</b>	<b>-4</b>

PERCENTAGE SALES CHANGE ATTRIBUTION  
Explanation by geographic area  
Q3 2019 vs Q3 2018

Area	Volume	Currency	Acquisitions	Divestments	Total
Europe	4	-4	7	-6	1
North America	-5	0	0	-1	-6
Latin America	11	-8	0	0	3
Asia	-20	-2	0	0	-22
Australia	14	-10	3	0	7
<b>Total</b>	<b>-1</b>	<b>-2</b>	<b>3</b>	<b>-3</b>	<b>-3</b>