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## **PRESS RELEASE**

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Annex 1

## CONSOLIDATED STATEMENT OF INCOME Year ended December 31 (amounts in USD/mln)

	<u>2019</u>	%	<u>2018</u>	%
Net sales	3,686.3		3,633.9	
Cost of sales	-2,093.5		-2,113.5	
Total gross profit	1,592.8	43.2	1,520.4	41.8
Expenses:				
-Marketing, A & P and selling	-761.9		-695.9	
-General and administrative	-327.5		-388.5	
Subtotal expenses	-1,089.4		-1,084.4	
EBITDA	503.4	13.6	436.0	12.0
Depreciation and amortization	-163.8		-109.7	
Income from operations (before other				
income/expense)	339.6	9.2	326.3	9.0
Other income/expense	4.5	,	37.2	
Income from operations (after other				
income/expense)	344.1	9.3	363.5	10.0
Interest received	0.8		1.3	
Interest paid	-18.4		-18.1	
Other financial income	3.9		11.1	
Net result investment portfolio			0.6	
Income before taxes	330.4		358.4	
Taxes on income	-52.2		-98.4	
Profit before non-controlling interest	278.2		260.0	
Non-controlling interest	-0.6		0.5	
Total net profit	277.6	7.5	260.5	7.2
Net profit per average common share	7.98		7.49	
	€ 7.12		€ 6.35	
Net profit per average common share - fully diluted	7.98		7.49	
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